



Office of the City Manager

CONSENT CALENDAR

October 25, 2005

To: Honorable Mayor and
Members of the City Council

From: *PK* Phil Kamlarz, City Manager

Submitted by: Claudette Ford, Director, Public Works

Subject: Purchase Order – Vehicle Replacement

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute a purchase order with San Francisco Toyota in an amount not to exceed \$137,853.58 to purchase six Toyota Prius Hybrid vehicles for the City of Berkeley fleet.

FISCAL IMPACTS OF RECOMMENDATION

Each City department pays its share of vehicle replacement into the Equipment Replacement Fund (860-5703-410.70-42). At the end of the vehicle's useful life, these funds are used for its replacement.

The purchase price for each Toyota Prius Hybrid is \$20,684. The extended service agreement equals \$585 each and sales tax equals \$1,706.43 for a total of \$22,975.43 including tax, extended warranty and delivery charges.

CURRENT SITUATION AND ITS EFFECTS

Six existing fleet vehicles used for City business are between 12 to 14 years old and have reached the end of their useful life. Replacing these vehicles with gasoline-electric hybrids reduces maintenance time and expense, reduces air pollution and cooperates with the City's Environmentally Preferential Purchasing Policy.

BACKGROUND

The City purchases and maintains its own fleet of vehicles to provide service to the Berkeley community. Vehicles need to be replaced in the Police, Housing and Public Works Departments. An Invitation for Bid (Spec. No. 05-10074-C) was sent to thirty-three automobile dealerships including Toyota of Berkeley. There were three respondents: San Francisco Toyota, Toyota 101 and Toyota Walnut Creek. The three proposals were evaluated and were equal in all respects except pricing.

It should be noted that the hybrid vehicle key system that enables entry to the car and starts the motor is based upon radio frequency identification technology.

RATIONALE FOR RECOMMENDATION

Hybrid vehicles use less fossil fuel than the vehicles they are replacing. They are powered by a combination of gasoline and electricity, which helps improve air quality in Berkeley and decreases our use of gasoline. San Francisco Toyota is the lowest respondent bidder and satisfies the City's obligation to obtain the best possible pricing for purchased goods.

ALTERNATIVE ACTIONS CONSIDERED

No alternative action was considered. Continued use of older, less fuel-efficient vehicles results in increased maintenance, increased fuel costs and loss of productivity due to increased service time.

CONTACT PERSON

Henry DeGraca, Acting Manager of Infrastructure Maintenance, 644-6622 Ext. 235

Wanda Redic, Assistant Management Analyst, Public Works, 644-6622 Ext. 270

Attachments:

- 1: Resolution
- 2: Abstract of Bids Worksheet
- 3: Bidder's List

RESOLUTION NO. ##,###-N.S.

RESOLUTION APPROVING PURCHASE ORDER FOR VEHICLE REPLACEMENT

WHEREAS, six City fleet vehicles have reached the end of their useful life; and

WHEREAS, the Police, Housing and Public Works Departments require fuel-efficient vehicles in good operating condition to provide service to the Berkeley community; and

WHEREAS, three auto dealerships responded to an Invitation for Bid; and

WHEREAS, San Francisco Toyota was the lowest responsive and responsible bidder; and

WHEREAS, funds are available in the FY 2006 budget in the Equipment Replacement Fund (860), budget code 860-5703-410.70-42.

NOW THEREFORE, BE IT RESOLVED that the Council of the City of Berkeley authorizes the City Manager to accept a bid from San Francisco Toyota and execute a purchase order in an amount not to exceed \$137,853 for the purchase of six Toyota Prius Hybrid vehicles to be delivered within 180 days of Council approval for the Police, Housing and Public Works Departments



City of Berkeley
Abstract of Bids Worksheet

Finance Department
Purchasing Division

FOR: *Six Toyota Prius*

SPECIFICATION # *05 10074-C*

BID DATE: *7/14/05*

Bidders:	Base Bid	Proposal	Berk. Bus. Lic.	Living Wage	Ins. / Bonds	Opp. States	Nuc. Free	Work Force Comp.	Equal Benefits
	<i>ea TOTAL</i>								
<i>SAN FRANCISCO TOYOTA</i>	<i>30,684</i>	<i>124,1040</i>		/		/	/	/	/
<i>TOYOTA IDI</i>	<i>23,297</i>			/		/	/	/	/
<i>TOYOTA WALKER-CROFT</i>	<i>23,150</i>			/		/	/	/	/

Bid Opener Signature: *Kathleen Gagon*
 Recorder Signature: *[Signature]*
 Project Mgr. Signature: *[Signature]*

Bidder's List

Sales Manager	Downtown Toyota	4145 Broadway Street	Oakland	CA	94611
Sales Manager	Toyota of Berkeley	2400 Shattuck Avenue	Berkeley	CA	94704
Sales Manager	Ron Goode Toyota	1825 Park Street	Alameda	CA	94501
Sales Manager	San Francisco Toyota, Van Ness	1701 Van Ness Avenue	San Francisco	CA	94109
Sales Manager	Toyota of Walnut Creek	2100 North Broadway	Walnut Creek	CA	94596
Sales Manager	Hanlees Hilltop Toyota	3255 Auto Plaza Drive	Richmond	CA	94806
Sales Manager	San Francisco Toyota	3800 Geary Blvd. & 2nd Ave.	San Francisco	CA	94118
Sales Manager	Concord Toyota	1090 Concord Avenue	Concord	CA	94520
Sales Manager	City Toyota	6399 Mission Street	Daly City	CA	94014
Sales Manager	Hayward Toyota	24773 Mission Boulevard	Hayward	CA	94544
Sales Manager	Melody Toyota	750 El Camino Real	San Bruno	CA	94066
Sales Manager	Toyota Marin	445 East Francisco Blvd.	San Rafael	CA	94901
Sales Manager	Putnam Toyota	50 California Drive	Burlingame	CA	94010
Sales Manager	Dublin Toyota	6450 Dublin Court	Dublin	CA	94568
Sales Manager	Toyota of Vallejo	1001 Admiral Callaghan Ln.	Vallejo	CA	94591
Sales Manager	Toyota 101	525 E. Bayshore Road	Redwood City	CA	94063
Sales Manager	Fremont Toyota	5851 Cushing Parkway	Fremont	CA	94538
Sales Manager	Antioch Toyota	1817 Somersville Road	Antioch	CA	94509
Sales Manager	Novato Toyota	115 Vintage Way	Novato	CA	94945
Sales Manager	Toyota of Palo Alto	690 San Antonio Road	Palo Alto	CA	94306
Sales Manager	Fairfield Toyota	2575 Auto Mall Parkway	Fairfield	CA	94533
Sales Manager	Jimmy Vasser Toyota	583 Soscol Avenue	Napa	CA	94559
Sales Manager	Toyota Sunnyvale	898 W El Camino Real	Sunnyvale	CA	94087
Sales Manager	Stevens Creek Toyota	4202 Stevens Creek Blvd.	San Jose	CA	95129
Sales Manager	Piercey Toyota	2108 North First Street	San Jose	CA	95131
Sales Manager	Capitol Toyota	775 W. Capitol Expressway	San Jose	CA	95136
Sales Manager	Maita's Toyota of Sacramento	2500 Auburn Boulevard	Sacramento	CA	95821
Sales Manager	Hanlees Toyota	4202 Chiles Road	Davis	CA	95616
Sales Manager	Geweke Toyota	1020 S. Beckman Road	Lodi	CA	95240
Sales Manager	Toyota Town	2150 East Hammer Lane	Stockton	CA	95210
Sales Manager	Tracy Toyota	2895 N. Naglee Road	Tracy	CA	95376
Sales Manager	Lithia Toyota of Vacaville	500 Orange Drive	Vacaville	CA	95687
Sales Manager	Modesto Toyota World	4513 McHenry Avenue	Modesto	CA	95356