




Office of the City Manager

CONSENT CALENDAR

July 25, 2006

To: Honorable Mayor and
Members of the City Council

From:  Phil Kamlarz, City Manager

Submitted by: Chris Mead, Director, Information Technology

Subject: Contract Amendment: Public Safety Computer System

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute an amendment to the contract with Innovative Technologies Inc. increasing the amount by \$75,000 to cover additional work on the City of Berkeley's new public safety computer system, for a total amount not to exceed \$100,000.

FISCAL IMPACTS OF RECOMMENDATION

Funds for the contract amendment are available in the current year budget in budget code 010-2708-410-3038 and the contract amendment has been entered into the City contract database, and assigned CMS # IKWD5.

CURRENT SITUATION AND ITS EFFECTS

The Police Department, in partnership with the Fire Department and the I.T. Department, is proposing the selection of New World Systems to provide the City of Berkeley with a next generation public safety computer system. To aid with the evaluation process, the City hired Innovative Technologies Inc., whose principal consultant, Ron Jayne, has over twenty years of experiencing in the acquisition and installation of public safety computer systems. Staff now proposes to extend the agreement with Innovative Technologies to provide support for the contract negotiations with New World Systems.

BACKGROUND

The City of Berkeley published a Request for Proposals (RFP) for Police and Fire systems in September 2005. The RFP was over 200 pages in length, and four vendors responded with very comprehensive proposals. (The lengthy evaluation process is described on another item on tonight's Council agenda.)

Innovative Technologies played an important role in the evaluation of the responses, especially in identifying ambiguities in the proposed services and pricing. Following this analysis, letters of clarification were sent to each vendor, the replies to which provided enabled staff to more accurately compare "apples to apples" and thus select the vendor most suited to the City of Berkeley's needs.

The next stage in the process is to negotiate a contract, which will be coupled to a detailed project plan. This work is vital in ensuring a successful implementation: the project plan will drive the entire process, and it must be linked to a series specific, enforceable contract milestones. Moreover, pricing for software is far more flexible than for computer hardware, and informed, aggressive contract negotiation should result in significant cost savings for the City.

Innovative Technologies Inc. has worked on the acquisition of computer systems for the Police Departments of many California cities including Gilroy, Glendale, Lompoc, and Elk Grove. Typically, the company has been involved in the RFP, selection, contract negotiation, and implementation.

ALTERNATIVE ACTIONS CONSIDERED

Members of the City staff could manage the contract negotiations and project planning with outside help, but this would reduce the probability of overall project success.

CONTACT PERSON

Chris Mead, Director, Information Technology Department, 981-6510

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT AMENDMENT FOR THE PUBLIC SAFETY COMPUTER SYSTEM

WHEREAS, it is vital for public safety that the current City of Berkeley Police computer system is replaced by a state of the art system; and

WHEREAS, Innovative Technologies Inc. has in-depth experience in the acquisition and implementation of police systems in many California jurisdictions; and

WHEREAS, funds are available in the current year budget in budget code 010-2708-410-3038 and the contract has been entered into the City contract database, and assigned CMS # IKWD5.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute an amendment to the contract with Innovative Technologies Inc. increasing the contract amount by \$75,000 for a new total contract amount not to exceed \$100,000. A record signature copy of said contract amendment to be on file in the Office of the City Clerk.