




Office of the City Manager

CONSENT CALENDAR

March 20, 2007

To: Honorable Mayor and  
Members of the City Council

From:  Phil Kamlarz, City Manager

Submitted by: Claudette R. Ford, Director, Public Works

Subject: Purchase Order: Ten Police Vehicles

RECOMMENDATION

Adopt a Resolution accepting the City of Sacramento's bid procedures to satisfy the requirement of Berkeley Charter Section 67, and authorizing the City Manager to execute a purchase order with Downtown Ford of Sacramento in an amount not to exceed \$260,370 to purchase ten police patrol vehicles.

FISCAL IMPACTS OF RECOMMENDATION

The purchase price for each police vehicle is \$22,325, plus tax. The total cost for ten vehicles will not exceed \$ 260,370 (including tax, warranty and delivery charges) and will be paid through the Equipment Replacement Fund (860-5703-410-7042) in FY 2007.

The City's Equipment Replacement Fund provides for the replacement of City equipment and vehicles. Each City department pays its share into the fund, and these funds are used to replace vehicles and equipment at the end of their useful life.

CURRENT SITUATION AND ITS EFFECTS

The City of Sacramento recently issued an Invitation for Bid for vehicles that consequently met Berkeley's desired specifications. Downtown Ford of Sacramento was the lowest responsible bidder and has agreed to honor the same pricing for the City of Berkeley. The vendors and their bids are reported on the attached price schedules as shown in Exhibit A.

BACKGROUND

The vehicles that are being replaced will go to auction. These new vehicles will be used by the police in their daily operations.

RATIONALE FOR RECOMMENDATION

The current vehicles are four years old, have over 100,000 miles and have reached the end of their useful life.

ALTERNATIVE ACTIONS CONSIDERED

None. If these police patrol vehicles are not replaced, they will continue to require costly mechanical repairs and excessive downtime since they have exceeded their useful life. These vehicles are essential for the police to maintain safety and security of Berkeley citizens and visitors to the city.

CONTACT PERSON

William Ivie, Equipment Superintendent, Public Works, 644-6622 Ext. 211

Attachments:

1. Resolution

Exhibit A Price Schedule

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: TEN POLICE VEHICLES

WHEREAS, City departments contribute to the Equipment Replacement Fund 860 for replacement of City Equipment; and

WHEREAS, the useful life of ten patrol cars has expired and the equipment is scheduled to be replaced; and

WHEREAS, ten new patrol vehicles are needed by the police department to maintain the safety of Berkeley citizens; and

WHEREAS, the City of Sacramento recently issued an Invitation for Bid for vehicles that consequently met Berkeley's desired specifications; and

WHEREAS, Downtown Ford of Sacramento was the lowest responsible bidder and has agreed to honor the same pricing for the City of Berkeley; and

WHEREAS, funds are available in the FY 2007 budget in the Equipment Replacement Fund 860 in budget code 860-5703-410.70-42.

WHEREAS, Charter section 67.2 allows the City to select the lowest responsive and responsible vendor who has complied with an Invitation for Bid from another municipality;

NOW THEREFORE, BE IT RESOLVED that the Council of the City of Berkeley pursuant to Charter Section 67.2, allows the City of Berkeley to hereby authorize the purchase of ten new police patrol vehicles from Downtown Ford of Sacramento.

BE IT FURTHER RESOLVED, that the City Manager is authorized to execute a purchase order with Downtown Ford in an amount not to exceed \$260,370 to purchase ten police patrol vehicles.

# Exhibit A

BID NO. B071181047-Revised

## PRICE SCHEDULES

For furnishing to the City of Sacramento, new and latest model Ford Crown Victoria, 4-Door Compact and Midsize Sedan vehicles as required, in accordance with the provisions and specifications contained herein. Quantities are estimates only and City will purchase more or less as necessary during this 3 year contract. The City reserves the right to award to one or more bidders.

### Schedule I – Crown Victoria Vehicles

<u>Quantity</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended</u>
145 each	Ford Crown Victoria Patrol Vehicles per Attached specifications	\$22,325	\$3,237,125.00
	7.75% Sales Tax		\$250,877.19
	Tire Fee		\$1,268.75
	<b>Total Schedule I</b>		<b>\$3,489,270.94</b>

Prices are to be all inclusive (i.e. tax, freight, shipping charges, handling, special fees or any other related costs, etc.).

Contractor guarantees delivery in 150 Days after Receipt of Order (ARO)

Price Increases: 2<sup>nd</sup> and 3<sup>rd</sup> years will not increase more than 5% of the previous year quoted price.

### Schedule II – Extended Warranty for Crown Victoria Vehicles

<u>Quantity</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended</u>
145 each	Manufacturer's Extended Warranty (Powertrain Care) Provide an extended warranty that when combined with the standard factory warranty will provide for a total of 5 years and/or 100,000 miles worth of coverage	<del>1630</del> <del>1655</del> ✓ 280 \$1750	<del>236,350</del> * <del>239,975</del> \$253,750
	Standard Warranty Period <u>5</u> years / <u>60,000</u> miles		
	Extended Warranty Period <u>5</u> years / <u>100,000</u> miles		
	<b>Total Schedule II</b>		<b>\$253,750</b> *